

# Chapter 1

## Features of taxation and the regulatory environment

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### Chapter learning objectives:

Lead	Component	Indicative syllabus content
C1 Distinguish the different types of taxes	Distinguish between: a. Direct vs indirect b. Corporate vs personal	<ul style="list-style-type: none"> <li>• Features of direct and indirect taxes</li> <li>• Features of corporate and personal taxes</li> </ul>
C2 Calculate corporate tax	a. Explain the basis of taxation	<ul style="list-style-type: none"> <li>• Exempt income</li> <li>• Income taxed under different rules</li> <li>• Allowable expenditure</li> <li>• Capital allowances</li> <li>• Reliefs</li> <li>• Tax on sale of asset</li> </ul>
C3 Explain relevant issues that affect taxation	Explain b. Ethics of taxation	<ul style="list-style-type: none"> <li>• Corporate residence</li> <li>• Types of overseas operations (e.g. subsidiary or branch)</li> <li>• Double taxation</li> <li>• Transfer pricing</li> <li>• Tax avoidance</li> <li>• Tax evasion</li> </ul>

## 1. Introduction

Governments need tax revenue to finance:

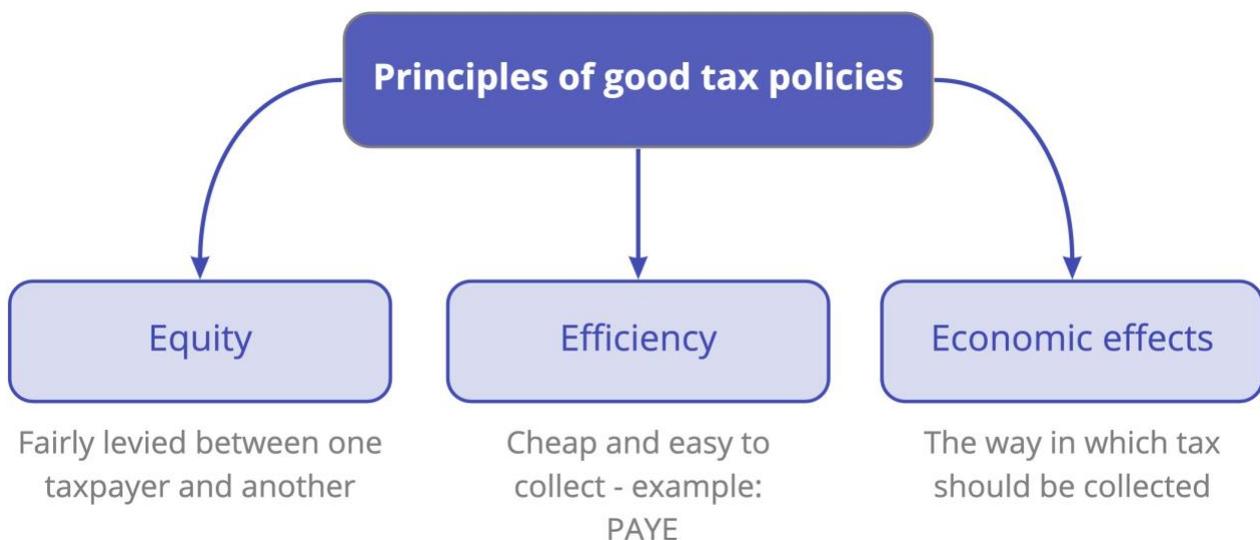
- expenditures on public services such as hospitals, schools, police, pensions and social benefits.
- government borrowing.

**Characteristics of a good tax system:**

- It should be **fair** – must reflect a person's ability to pay.
- It should be **absolute** – certain not arbitrary.
- It should be **convenient** – a person should pay it with ease.
- **Efficient** – with minimum collection costs.

**Major principles of good tax policies:**

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**Direct and indirect taxation:**

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Tax can either be direct or indirect:

**Direct tax:**

- Imposed directly on person or enterprise required to pay tax.
- Person or enterprise must pay tax directly to the tax authorities on their income.
- Tax on personal income (salary).
- Tax on business profits or tax on disposals of chargeable assets.

Examples of direct taxes are:

- Income tax
- Capital gain tax
- Corporation tax

**Indirect tax:**

- Imposed on one part of the economy with the intention to pass the burden of tax onto another.
- Imposed on a customer for goods or services.

Example – sales tax, such as VAT (in the UK).

**Test Your Understanding 1: Direct and indirect tax**

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Which of the following is an example of indirect tax?

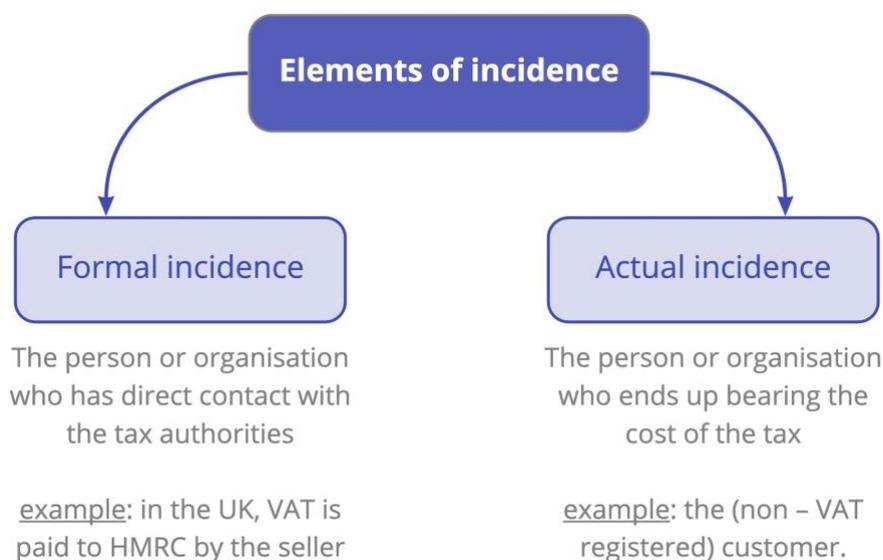
- A. Sales tax
- B. Income tax
- C. Capital gain tax
- D. Corporation tax

**2. Definitions of key terms**

**Incidence**

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Tax incidence refers to the burden of a tax and how it is distributed between a company and its consumers.



## Tax base

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Tax base identifies subjects of taxation. For example:

- Income
- Disposal or consumption of assets

## Taxable persons

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Persons accountable for tax payments:

- Individual
- Entity

## Competent jurisdiction

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- The tax authority have the legal powers to assess and collect taxes.
- A taxable person normally pays tax in the taxable entity's country of origin.

## Hypothecation

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- Certain taxes are devoted entirely to certain types of expenditures.
- For example; road tax

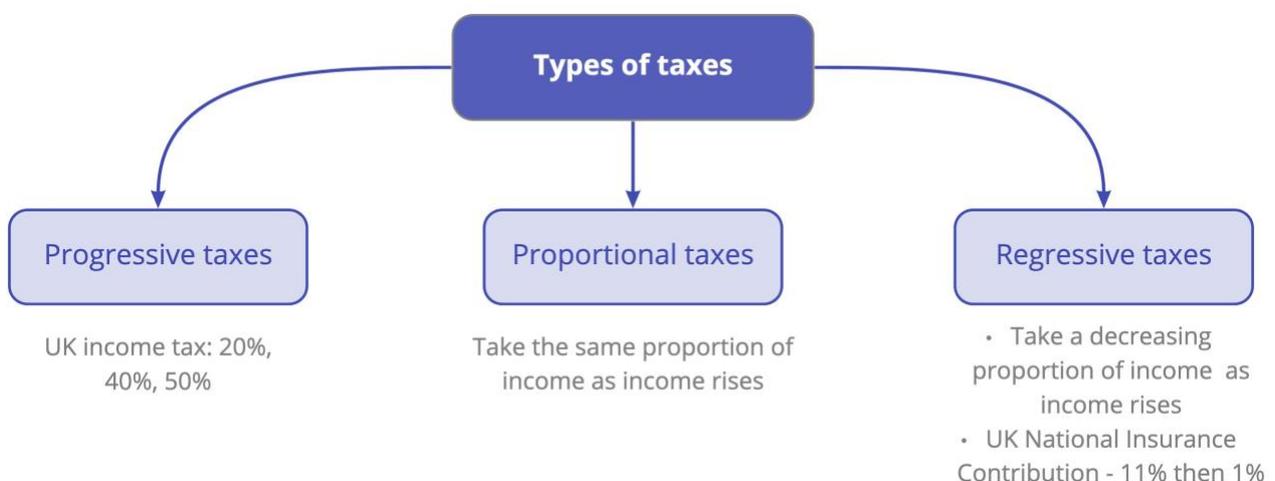
## Tax gap

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- The gap between tax that is theoretically collectable and the amount actually collected.
- Tax authorities aim to minimise the gap.

## Tax rate structure

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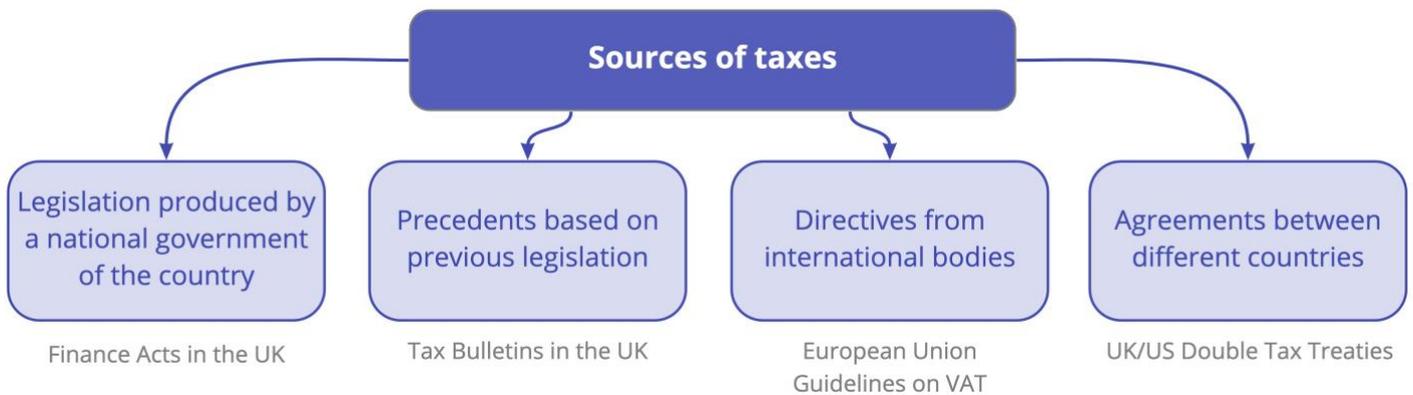


## Test Your Understanding 2: Tax rate structure

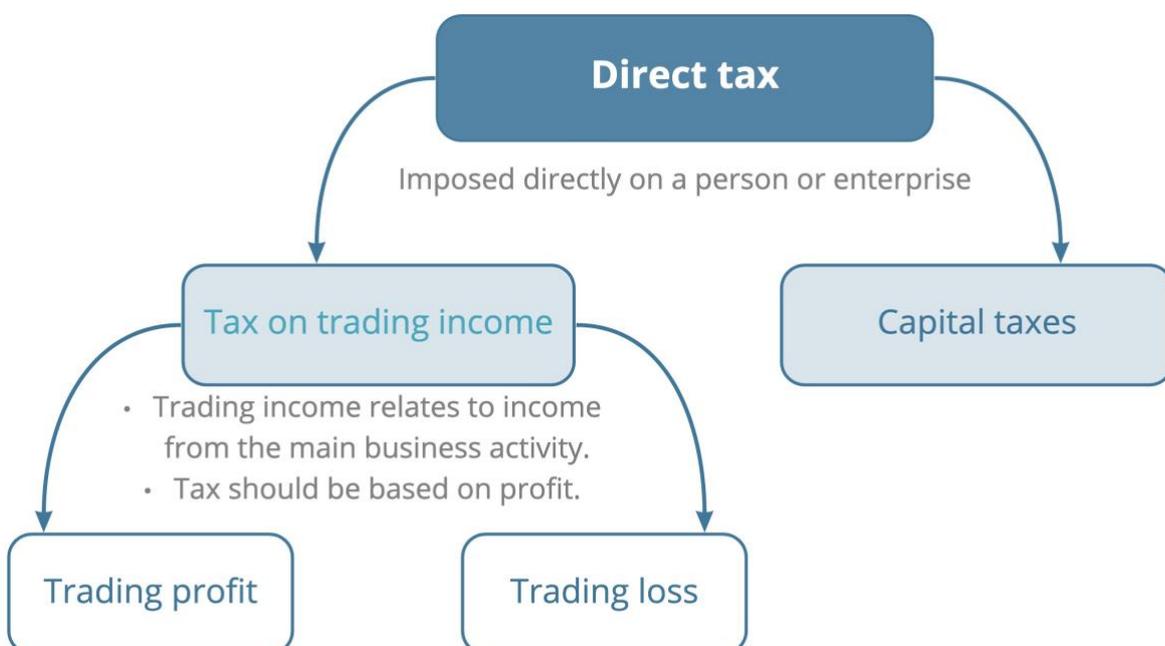
Match examples of different tax types.

Example of regressive tax	\$10,000 salary pays tax of \$1,000 = 10%, but a salary of \$20,000 pays tax of \$3,000 = 15%
Example of progressive tax	\$10,000 salary pays tax of \$1,000 = 10%, and a salary of \$20,000 pays tax of \$2,000 = 10%
Example of proportionate tax	\$10,000 salary pays tax of \$1,000 = 10%, but a salary of \$20,000 pays tax of \$1,800 = 9%

## Sources of tax rules



## 3. Direct taxes



**Note:**

The accounting profit needs to be adjusted for tax purposes as in many countries there are differences between what accounting standards allow you to show as an income/expense and what the tax system deems to be the income/expense. These adjusted profits will enable you to calculate the taxable profit.

**Pro-forma:**

The standard pro-forma used to calculate tax on trading income is as follows:

Trading income	
	\$
Accounting profit	X
Add back: disallowable expenses	X
Less: disallowable/exempt income	(X)
Add: accounting depreciation	X
Less: Tax depreciation	(X)
Taxable profit	X

The taxable profit will then be charged at the appropriate tax rate for that accounting period.

<b>Exempt income</b>	Any income which does not relate to main trading activity
<b>Disallowable expenses</b>	Expenses that have been deducted from the accounting profit (allowable under the accounting standards, but for tax purposes cannot be claimed).
<b>Depreciation</b>	Not allowed for tax purposes Added back and replaced with tax depreciation
<b>Tax depreciation</b>	Used instead of accounting depreciation Specifics will be provided in the question

## Capital taxes

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Capital tax gains are gains made on:

- Disposals of investments and other noncurrent assets.
- Listed stocks and shares - the most common taxed assets.
- **Proceeds from sale less cost of the asset**, at a simple level.

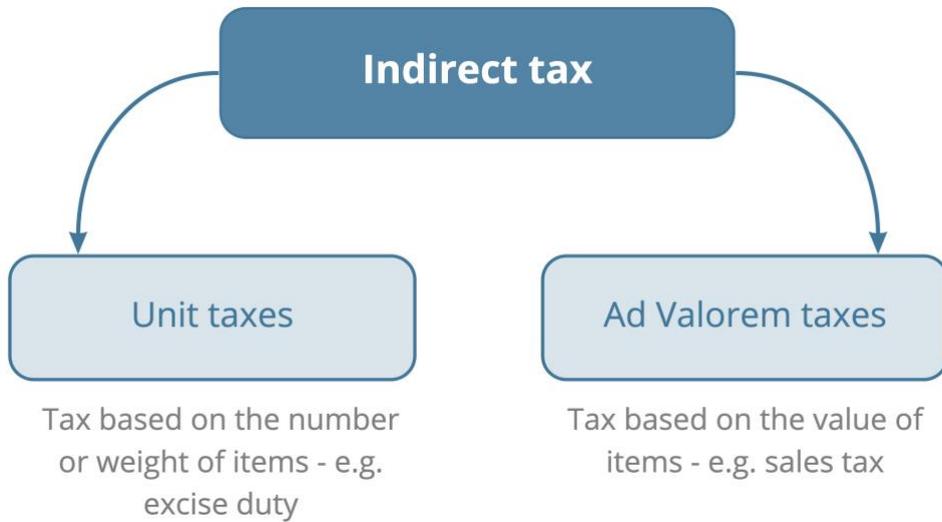
### *Pro-forma:*

The standard pro-forma used to calculate capital taxes is as follows:

	\$
Proceeds	X
Less: Costs to sell	(X)
Net proceeds	X
Less: Cost of original asset	(X)
Less: Cost to buy	(X)
Less: Enhancement costs	(X)
Less: Indexation allowance	(X)
Chargeable gain	X

The **chargeable gain** will then be charged at the appropriate tax rate for that accounting period.

## 4. Indirect taxes

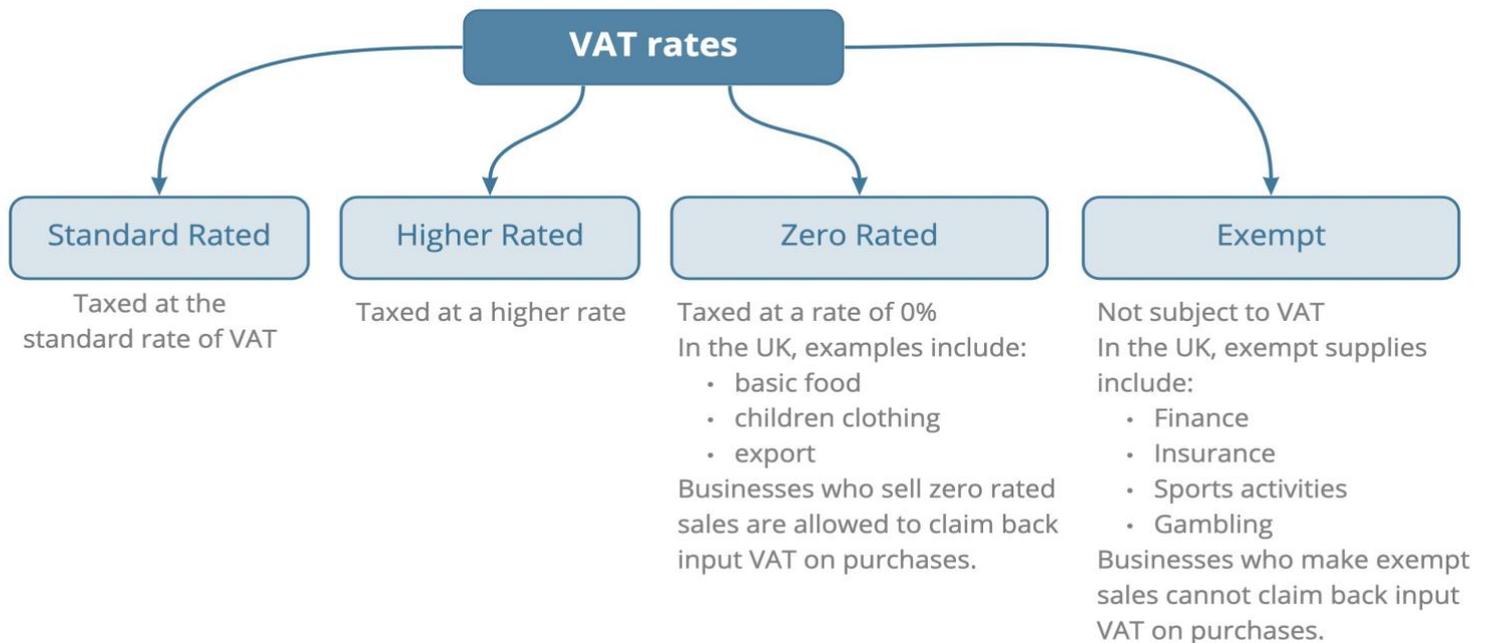


Examples of indirect taxes	
<b>Consumption tax</b>	<ul style="list-style-type: none"> <li>• Added to purchase price</li> <li>• Single stage, or multi-stage VAT</li> <li>• Cascade tax</li> </ul>
<b>Property tax</b>	<ul style="list-style-type: none"> <li>• Land and building tax in most countries</li> <li>• Cars, boats etc. to be made aware of</li> </ul>
<b>Wealth tax</b>	<ul style="list-style-type: none"> <li>• Pension funds</li> <li>• Insurance policies</li> <li>• Works of art</li> </ul>
<b>Excise duty</b>	<ul style="list-style-type: none"> <li>• Type of unit tax used to discourage over-consumption</li> <li>• Pay for health-care</li> <li>• Tax on luxury products</li> </ul>

### Value added tax (VAT)

- VAT is charged each time a product is sold (output tax).
- The government allows registered businesses to claim back all the tax they have paid (input tax).
- The tax burden is passed to the final consumer, unregistered for VAT.
- $VAT\ payable = output\ tax - input\ tax.$

- Output tax is VAT charged on sales to customers.
- Input tax is VAT paid on purchases.
- VAT aims to tax most business transactions that are referred to as taxable supplies.



### ***Implications of VAT supplies***

- Identify the type of supply in order to claim back input tax.
- Input tax can only be claimed back on taxable supplies; zero and standard rated goods and services.
- Exempt supplies are outside the VAT system so VAT cannot be charged to customers and the input tax on purchases cannot be claimed back.

### ***How to calculate VAT***

- Taxable supplies, therefore, have a selling price exclusive of VAT (net price) and a selling price inclusive of VAT (gross price).
- If an exclusive price is given, VAT is calculated by:  
$$\text{Exclusive price} \times \text{tax rate}$$
- If an inclusive price is given, VAT is calculated by:  
$$(\text{Inclusive price} / (100 + \text{tax rate})) \times \text{tax rate}$$

## 5. Impact of employee taxation



- Employees are taxed on their earnings under income tax.
- Earnings can include:
  - Salaries
  - Bonuses
  - Commissions
  - Benefits in kind
- Benefits in kind are non-cash benefits in lieu of further cash payments such as:
  - Company cars
  - Living accommodation
  - Loans
  - Private medical insurance

### Deductions

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Certain expenses which are wholly, exclusively and necessary for employment can be deducted. Examples include:

- Business travel
- Contributions to pension plans
- Donations to charity through a payroll deduction scheme
- Professional subscriptions

Most governments expect enterprises to withhold tax on employees' salaries and report earnings to the tax authorities.

In the UK, this tax system is referred to as Pay-As-You-Earn (PAYE).

## Social security

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- Both employees and companies have to pay social security taxes based on salaries paid to employees.
- This tax is used to fund benefits such as the hospitals and retirement benefits.
- In the UK, this is called national insurance.

## Benefits of PAYE

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The benefits of having a PAYE system are:

- Tax is collected at source; hence taxpayers are less likely to default payment.
- Tax authorities receive regular payments from employers – helps to budget cash flows for the government.
- The tax authority only has to deal with the employer, rather than a number of individuals.
- Most of the administration costs are borne by the employer, instead of the government.

### Note:

You will not be assessed on the calculation of employment taxation but you should have a general appreciation of how an entity deals with taxation with regard to employees. To give this some appreciation, a pro-forma has been included for illustration purposes.

## Pro-forma

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	\$
Salary	X
Plus: Bonuses	X
Plus: Benefits	X
Less: Subscription for trade purposes	(X)
Less: Occupational pension amounts	(X)
Less: Allowable expenses for business purposes	
	X
Less: Personal allowances	(X)
Taxable income	X

The taxable income will then be charged at the appropriate tax rate for that accounting period.

## 6. Tax administration

### Record-keeping

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Enterprises need to keep records to satisfy tax requirements for the following taxes.

#### *Corporate income tax*

- All records required to support their financial statements.
- Additional documents required to support the adjustments made to those statements when completing the tax returns.

#### *Sales tax*

Adequate records should be maintained of all sales and purchase records, such as:

- Orders and delivery notes
- Purchase and sales invoices
- Credit and debit notes
- Import and export documents
- Bank statements
- Cashbook and receipts
- VAT account

#### *Overseas subsidiaries*

- Tax authorities would require documentation about the transfer pricing policy between the subsidiary and the parent.
- Transfer pricing is the amount charged for goods or services provided by one to the other.
- Most tax authorities require the price to be the same as it would be if charged to a third party.

#### *Minimum retention of records*

- Minimum length of time for the retention of records.
- In the UK, it is 6 years retention of all records relating to earnings and capital gains.

## Powers of authorities:

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- Impose penalties and interest on late payment of tax.
- Review and query filed returns.
- Request special reports if believed that inaccurate information has been submitted.
- Examine records of previous years (in the US, tax authorities can go back 20 years).
- Enter and search the entity's premises and seize documents.
- Pass on information to foreign tax authorities.

## Tax avoidance and evasion

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### *Tax avoidance:*

- Tax planning to arrange affairs
- Within the scope of law
- Minimising tax liability

### *Tax evasion:*

- Illegally manipulating the tax system to avoid paying tax
- An intentional disregard of law to escape tax
- Including a claim for a tax deduction for expenses that are not deductible
- Under declaring income and claiming fictitious expenses

## Test Your Understanding 3: Tax avoidance and tax evasion

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An intentional disregard of the law to escape tax is called \_\_\_\_\_ (tax avoidance/tax evasion).

## Preventive measures

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The tax authorities use various methods to prevent both tax avoidance and tax evasion:

- Reducing opportunity, e.g. by deducting tax at source and the use of third-party reporting.
- Simplifying tax structures by minimising relief, allowances and exemptions.
- Increasing perceived risk by auditing tax returns and payments.
- Developing good communication between tax authorities and enterprises.
- Changing social attitudes towards evasion and avoidance by maintaining an honest, customer friendly tax system.

- Creating a fair tax system and encouraging an increasing commitment.
- Reducing lost revenue by reviewing the penalty structure.

## 7. Solutions: Test Your Understanding

### Test Your Understanding 1: Direct and indirect tax

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Correct option: A

Sales tax is an example of indirect tax.

### Test Your Understanding 2: Tax rate structure

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Solution:

Example of <b>progressive</b> tax	\$10,000 salary pays tax of \$1,000 = 10%, but a salary of \$20,000 pays tax of \$3,000 = 15%
Example of <b>proportionate</b> tax	\$10,000 salary pays tax of \$1,000 = 10%, and a salary of \$20,000 pays tax of \$2,000 = 10%
Example of <b>regressive</b> tax	\$10,000 salary pays tax of \$1,000 = 10%, but a salary of \$20,000 pays tax of \$1,800 = 9%

### Test Your Understanding 3: Tax avoidance and tax evasion

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An intentional disregard of the law to escape tax is called **tax evasion**.

## 8. Chapter summary

### CHAPTER 1

